

LAURIE JANKOWER JAMES

IMAGE COACHING CREDENTIALS

NATIONAL SALES ACHIEVEMENTS:

- **7 times on Director's National Court of Personal Sales** (*Every year as Sales Director*)
- **1 time on Consultant's National Court of Personal Sales** (*1st year in business*)

STAR CONSULTANT ACHIEVEMENTS:

- **33 Career Star Quarters** (*Every quarter of business*)
- **2 Pearl Star Achievement Annual Award** (*Based on sales production + team building in year*)
- **6 Emerald Star Achievement Annual Awards** (*Based on sales production + team building in year*)
- **Earned 2 International Star Trips** (*Canary Islands & Western Canada*)

TOP NEW DIRECTOR ACHIEVEMENTS:

- **Honor Society Unit** (*1st year as Sales Director*)
- **Fabulous 50's Unit** (*1st year as Sales Director*)

TEAM BUILDING ACHIEVEMENTS:

- **1 time on Director's National Court of Sharing** (*24 new team members in year*)
- **11 Total Company Gold Medals** (*5 team members added in month*)
- **8 Total Company Bronze Medals** (*3 team members added in month*)

CAREER CAR ACHIEVEMENTS:

- **3 Career Cars** (*2 Grand Achiever; 1 Premier Club*)

SEMINAR ANNUAL RECOGNITION:

- **Double Star Achiever** (*National Court of Sales + National Court of Sharing*)

GO-GIVE ACKNOWLEDGEMENT:

- **Voted Miss Go-Give for Unit as Consultant** (*1st year in business*)

ADDITIONAL RECOGNITION AVAILABLE IN CONSULTANT FILE (JP1105) AT MARY KAY CORPORATE